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AGENDA

Highlights	Guillaume Daniellot
Financials	Yang Xu
Recent achievements & strategy	Guillaume Daniellot
Outlook 2024	Guillaume Daniellot
Q&A and upcoming events	Guillaume Daniellot, Yang Xu

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HIGHLIGHTS

Guillaume Daniellot, CEO

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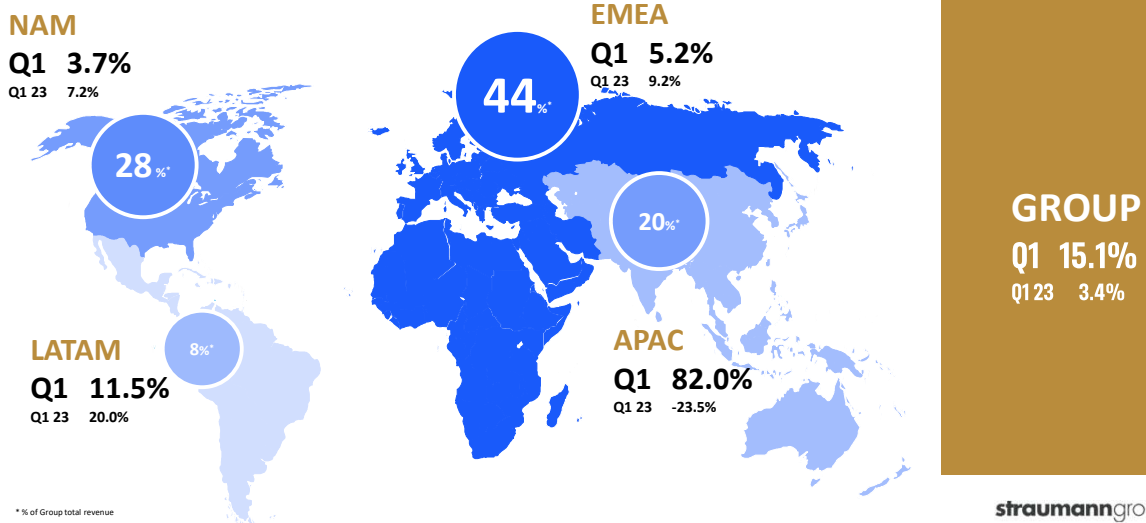
SOLID START INTO 2024

<p>Revenue in CHF</p> <p>644m</p> <p>dynamic demand in most of our business segments</p>	<p>Organic revenue growth¹</p> <p>15.1%</p> <p>or 8.1% in CHF</p>	<p>Regional performance</p> <p>China</p> <p>exceptional organic growth boosted by continued strong momentum and low comparison base</p>
<p>Implantology</p> <p>iExcel</p> <p>high-performance premium implant system launched in North America</p>	<p>Orthodontics</p> <p>ClearPilot 8.0</p> <p>ClearCorrect further improved its value proposition</p>	<p>Outlook 2024² confirmed</p> <p>High single-digit organic revenue growth</p> <p>profitability at around 26% at constant 2023 currency rates, or between 24% and 25% including expected FX headwind</p>

⁵ ¹ Organic growth excluding FX and M&A effects ² Barring unforeseen events

STRONG GROWTH WITH CHINA OUTPERFORMING

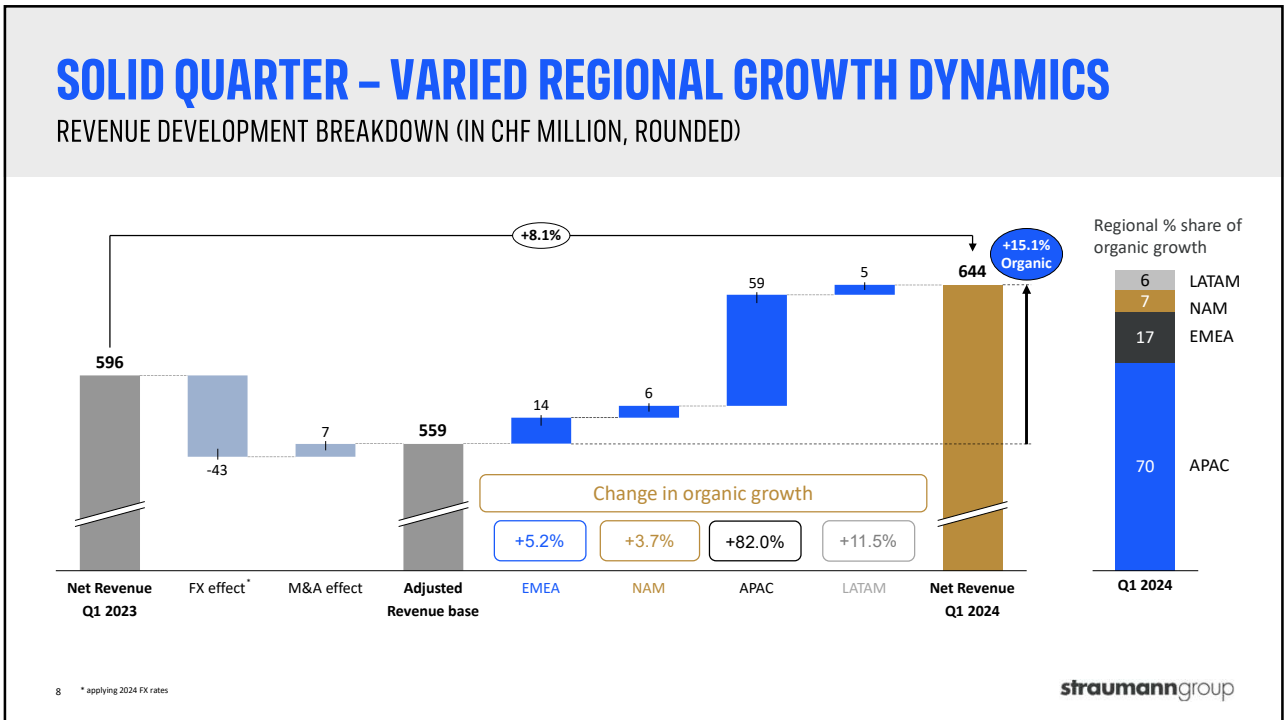
REGIONAL ORGANIC REVENUE GROWTH



⁶ * % of Group total revenue



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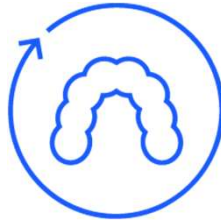
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GOOD MOMENTUM CONTINUED ACROSS ALL B2B BUSINESSES

Tooth replacement
and restoration



Tooth alignment



Digital solutions



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RECENT ACHIEVEMENTS & STRATEGY

Guillaume Daniellot, CEO

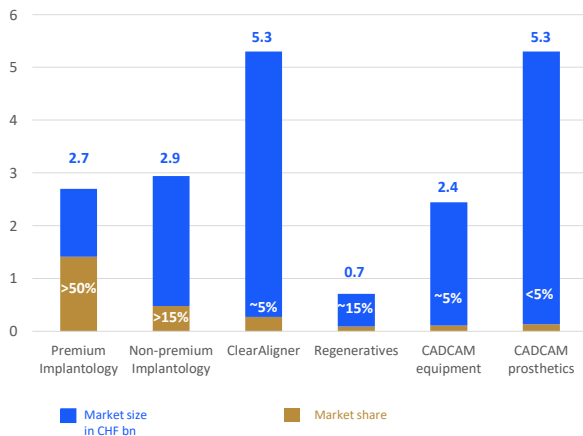
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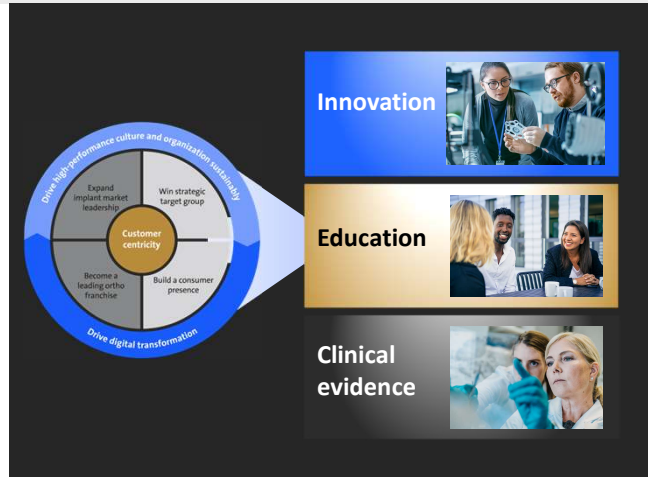
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OUR STRATEGY TO UNLOCK HUGE OPPORTUNITIES

ADDRESSABLE MARKET OF ABOVE CHF 19BN GLOBALLY



11 Source: Straumann Group estimates

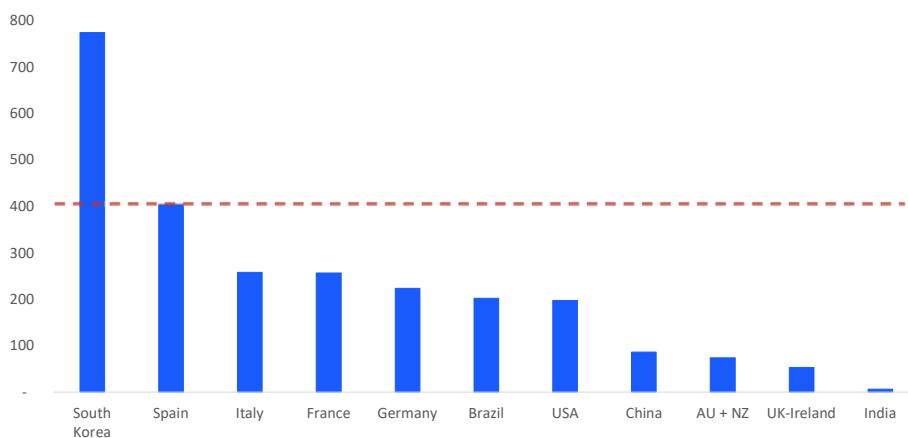


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LOW IMPLANT PENETRATION SUPPORTS FUTURE GROWTH

2023 IMPLANT PENETRATION PER 10K ADULT POPULATION¹



12 Source: Implant volume data Straumann Group estimates, population data from Statista. ¹ Assumes 100% of adult population can afford implants

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PREMIUM INNOVATION: iEXCEL LAUNCHED IN NAM

iEXCEL PERFORMANCE SYSTEM COMBINES FOUR IMPLANT LINES IN ONE SYSTEM – CLOSING THE TLC GAP



70

YEARS

EXCELLENCE & INNOVATION +

STRAUMANN INNOVATION: iEXCEL



X-LINE
PUSHING BOUNDARIES IN IMMEDIACY





C-LINE
PERFORMANCE IN ALL INDICATIONS

new



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CHALLENGER BRANDS CONTINUED TO EXPAND GLOBALLY



ALLIEDSTAR INTRAORAL SCANNER LAUNCHED IN CHINA

ENABLING AN INTEGRATED WORKFLOW EXPERIENCE



ADVANCED SOFTWARE & PLATFORM



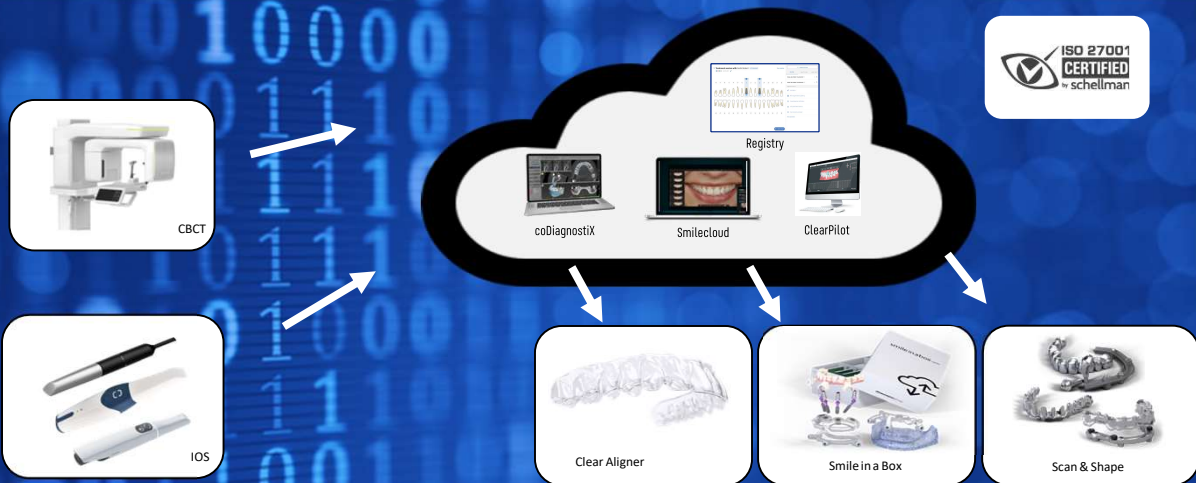
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IMPROVED CUSTOMER EXPERIENCE WITH DIGITAL WORKFLOW

STRAUMANN AXS RECEIVED ISO 27001 CERTIFICATION, AN IMPORTANT STEP IN CYBERSECURITY



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FURTHER INVESTMENTS IN ORTHODONTICS B2B BUSINESS

Technology



ClearPilot 8.0

Service



Center in Costa Rica

Commercialization



Ortho Sales Academy

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ONGOING INVESTMENTS IN GROWTH

Capacity expansion



Shanghai Campus, China

Technology



Digital customer platform

People



EDGE!UP

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2024 OUTLOOK CONFIRMED

BARRING UNFORESEEN CIRCUMSTANCES

Market environment and assumption

- Uncertain economic environment remains
- Group believes global patient flow should remain stable
- Outgrowing market vs. prior year

Revenue and profitability

- Organic revenue growth in the high single-digit percentage range
- Profitability at around 26% at constant 2023 currency rates or between 24% and 25% including expected FX headwind

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CALENDAR OF UPCOMING INVESTOR EVENTS

2024	Event	Location
15 May	Deutsche Bank Q1 Roadshow	Frankfurt
16 May	Mirabaud Swiss Equity Conference	Geneva
5 June	BNP Paribas Exane Conference	Paris
11 June	Stifel Swiss Equities Conference	Interlaken
20 June	JP Morgan European HC Conference	London
27 June	Stifel European HC Conference	Lyon
14 August	Q2 Earnings Announcement	Basel
15-16 August	Jefferies Q2 Roadshow	London

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