2025 THIRD-QUARTER RESULTS

Presentation for investors, analysts and media

Basel, October 29, 2025

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AGENDA

Highlights	Guillaume Daniellot
Financials	Isabelle Adelt
Recent achievements & strategy	Guillaume Daniellot
Outlook 2025	Guillaume Daniellot
Q&A	Guillaume Daniellot, Isabelle Adelt

HIGHLIGHTS

Guillaume Daniellot, CEO

STRONG 8.3 % ORGANIC GROWTH AND OUTLOOK CONFIRMED

Third-quarter revenue in 2025 [1]

602.0 m

Nine-month: 2.0 billion [1]

Organic revenue growth [1, 2]

8.3%

Nine-month: 9.6% [1, 2]

Orthodontics transformation

Smartee global partnership

Additional partnership with DentalMonitoring

Innovation

New SIRIOS X3

New intraoral scanner integrated into AXS

China

Campus inaugurated and in full production

Strengthening supply chain resilience ahead of VBP 2.0 in China

Outlook 2025 confirmed[3]

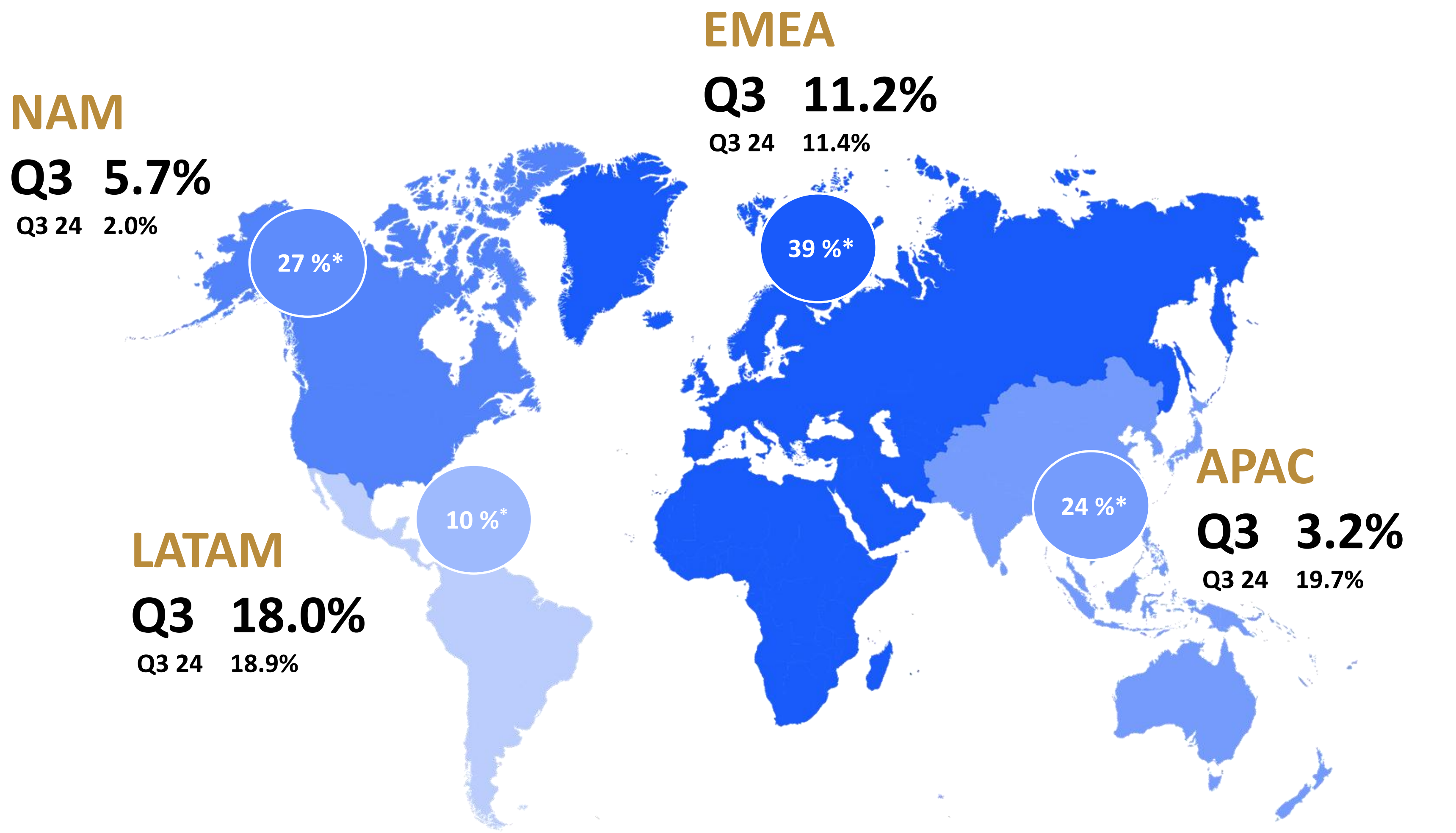
High-single digit organic revenue growth

with 30 to 60 basis points improvement of the core EBIT margin at constant 2024 currency rates

[1] Financials refer to continuous operations
[2] Organic growth excluding FX and M&A effects
[3] Barring unforeseen events

STRONG PERFORMANCE – REGIONAL DIFFERENCES REMAIN

Organic revenue growth in the third quarter



GROUP

Q3 25 8.3%

Q3 24 11.2%

* % of Q3 2025 Group total revenue

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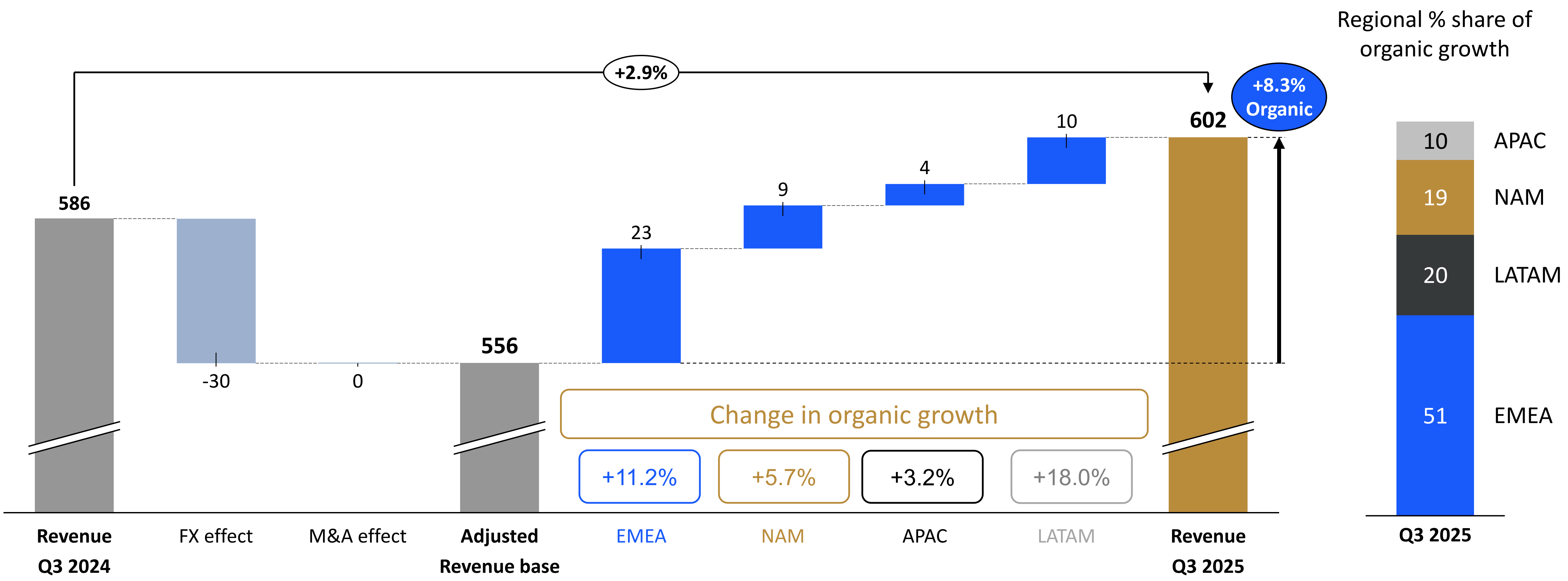
FINANCIALS

Isabelle Adelt, CFO

STRONG RESULTS WITH CONSIDERABLE FX HEADWINDS

Revenue development breakdown (in CHF million, rounded)



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TARIFFS MITIGATION EFFORTS

2025

Inventory build-up and supply flexibility

- Stock increases in key markets to secure continuity
- Adjusted logistics flows to mitigate near-term cost impact

2026

Local production and supply chain optimization

- Increased share of locally produced finished products
- Local assembly and packaging line implemented to reduce tariff exposure and improve supply efficiency

Actively implemented mitigation measures to counter the effects of tariffs

REINVESTING WHERE RETURN ON CAPITAL IS HIGHEST

Capital allocation priority order

1. Reinvest in sustainable business growth
2. Maintain strong balance sheet
3. Pursue M&A to accelerate strategy
4. Maintain and increase dividend with earnings growth

STRATEGIC HIGHLIGHTS

Guillaume Daniellot, CEO

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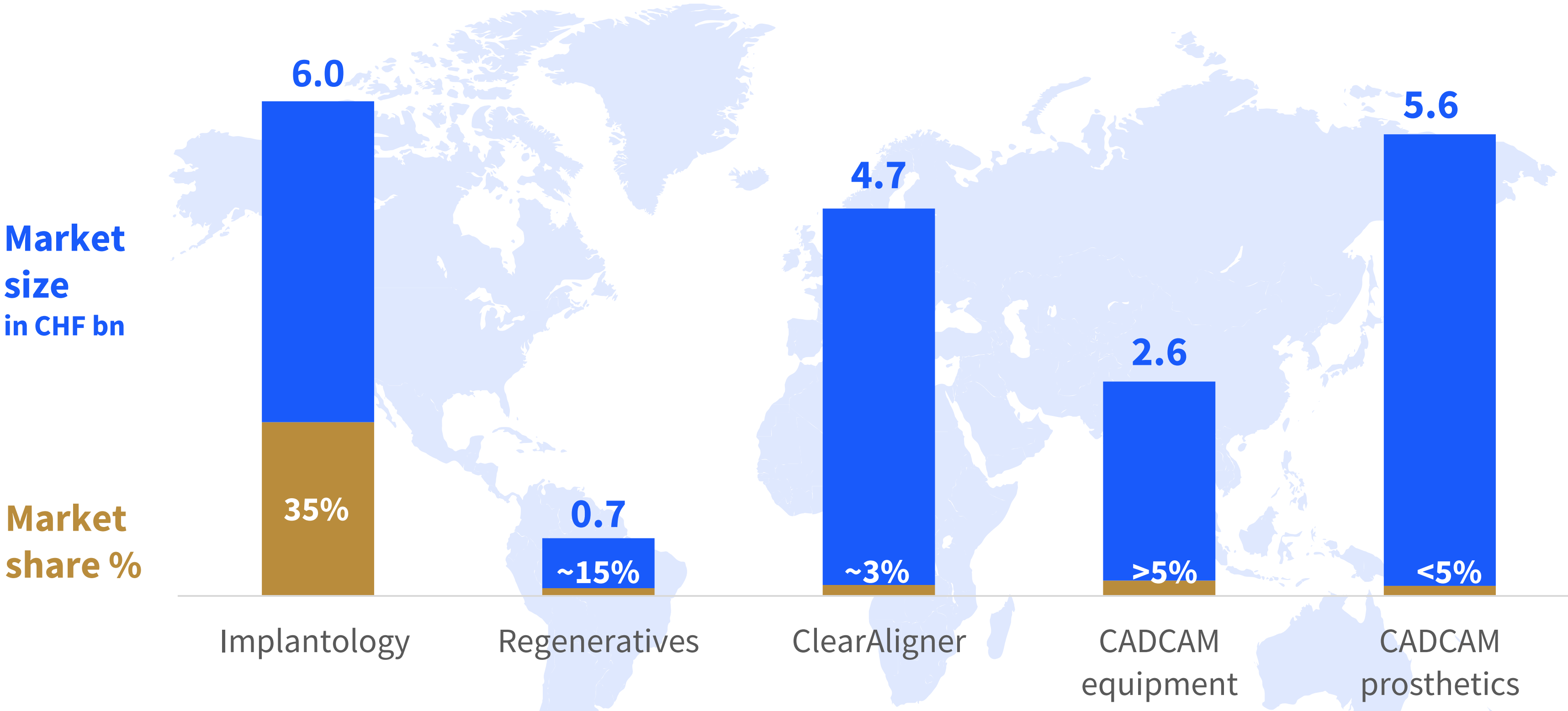
HUGE OPPORTUNITIES – IMPLANTOLOGY & BEYOND

Addressable market of about CHF 20bn globally



12.5% Straumann Group share within the addressable market in 2024

MARKET SHARE GROWTH THROUGH INNOVATION

 Source: Straumann Group estimates

TRANSFORM OUR ORTHO BUSINESS FOR COMPETITIVENESS

New partnership with Smartee to strengthen value proposition and profitability

Smartee®

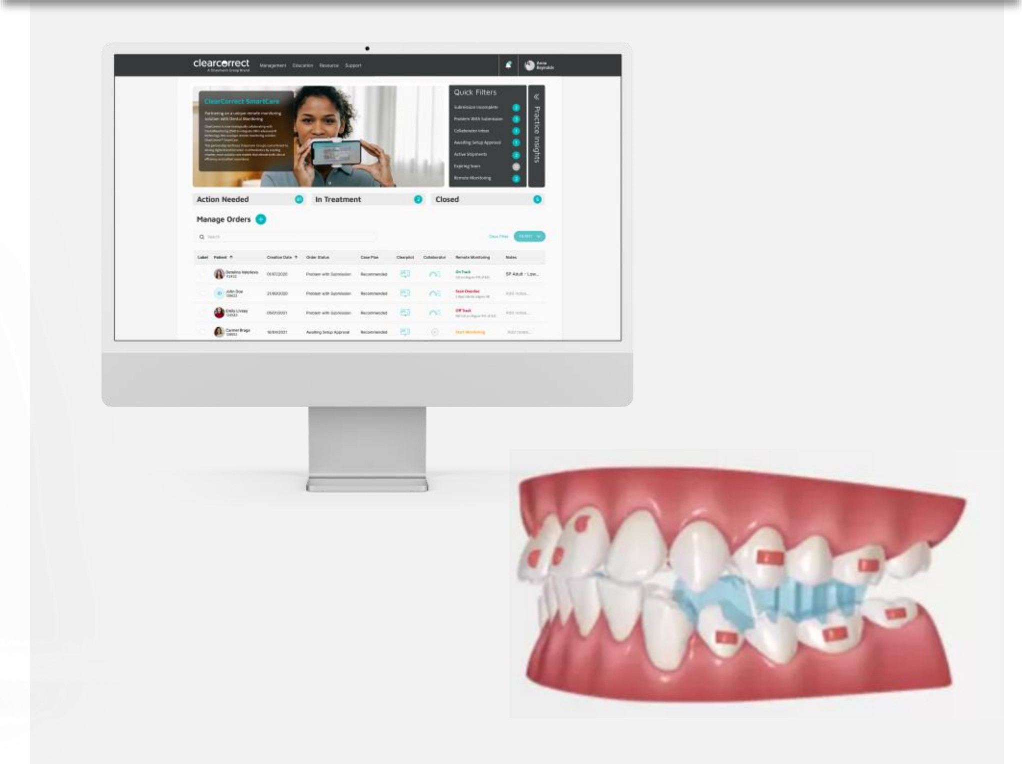
- Smartee is a leading clear aligner company and innovation partner with strong presence in Asia
- Accelerates our value proposition covering broader coverage of indications
- Improves manufacturing efficiency and cost structure through fully automated production

TRANSFORMING CLEARCORRECT'S VALUE PROPOSITION

AI monitoring expanding GP adoption

Powered by DentalMonitoring and seamlessly integrated into the ClearCorrect Doctor Portal.

Advances software & new clinical features



New treatment outcome simulation and mandibular advancement.

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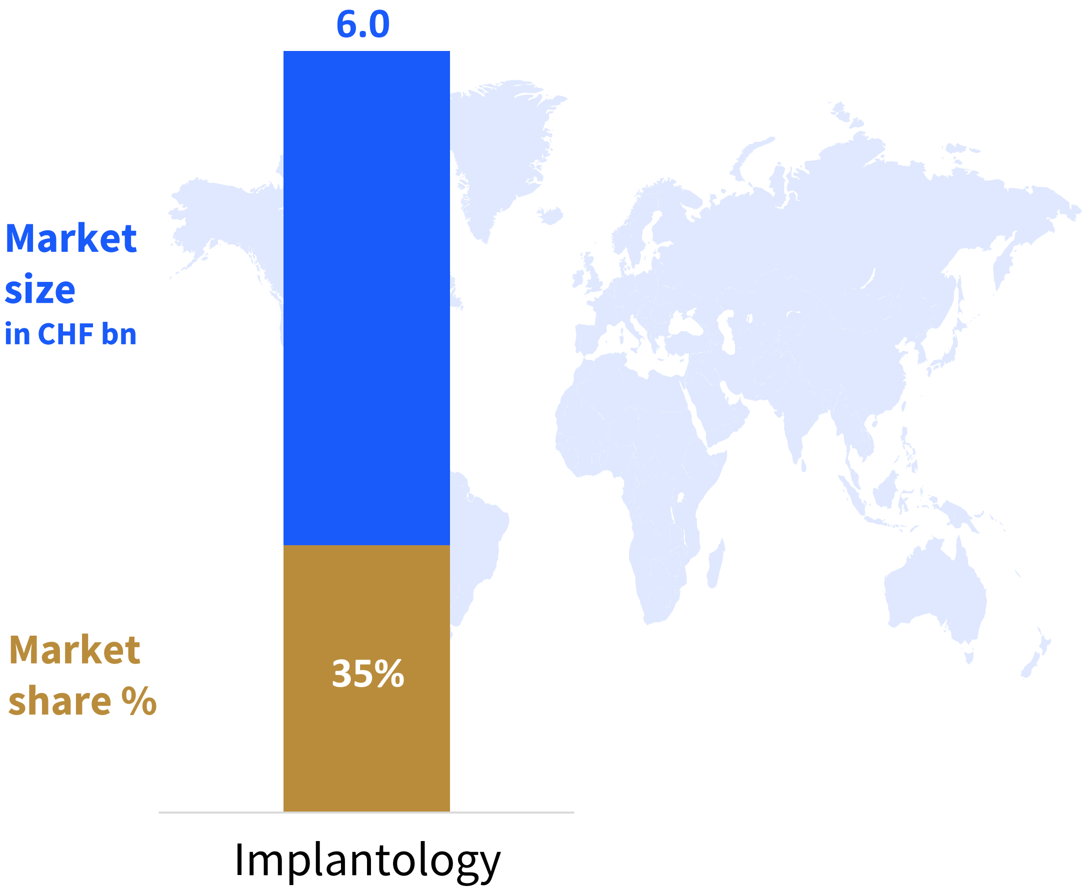
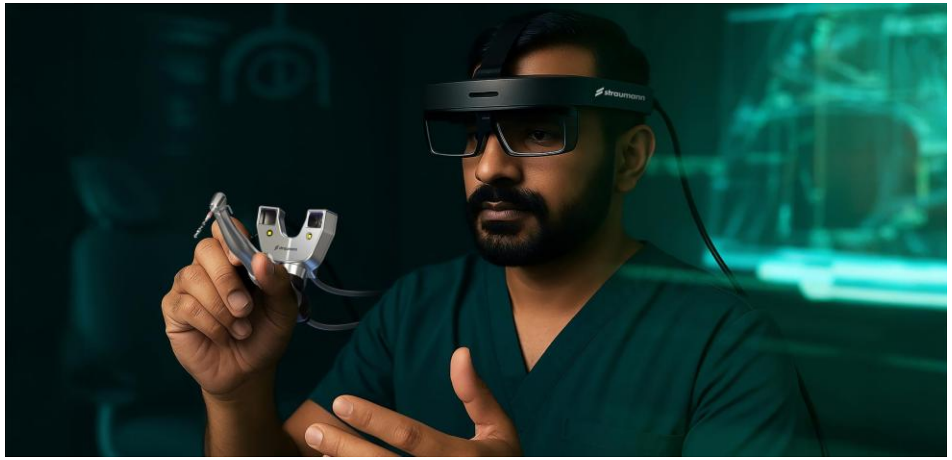
STRAUMANN INNOVATION DRIVING PREMIUM IMPLANTOLOGY



EDUCATION AS A KEY DRIVER TO CAPTURE MARKET SHARE

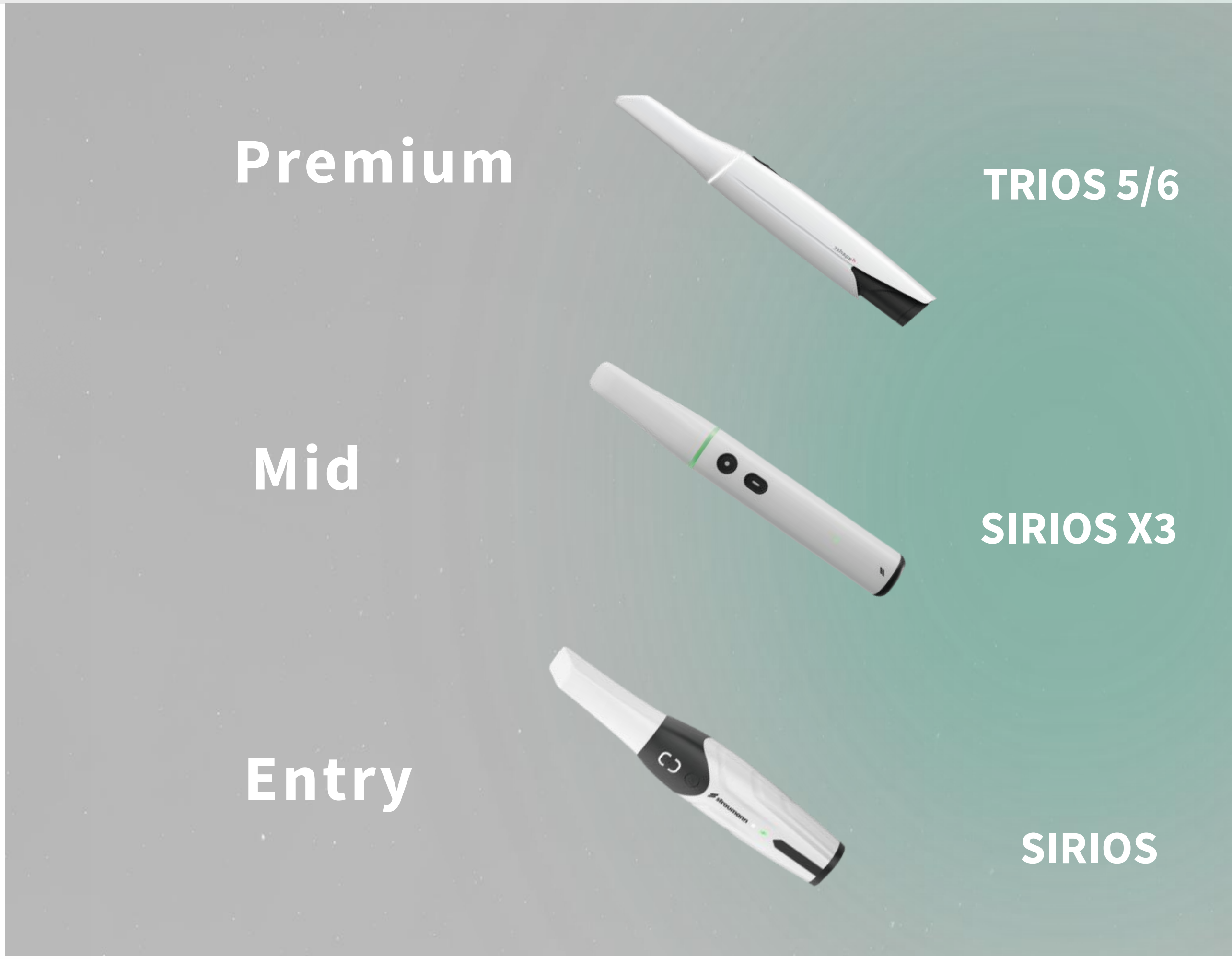
EAO, Esthetic Days and DSO CEO Summit


LAUNCH OF NEW X3 INTRAORAL SCANNER

- Lightweight
- High scanning speed
- Straumann AXS™ cloud connected

SIRIOS X3



DRIVING EFFICIENCY THROUGH NEWLY LAUNCHED DIGITAL WORKFLOWS

Single tooth: Straumann Fast Molar solution

Full-Arch: Straumann EXACT digital impression solution

STRENGTHENING OUR POSITION IN CHINA AHEAD OF VBP 2.0

- Shanghai campus ramp-up completed; first local production
- Local manufacturing driving efficiency
- Multi-brand strategy expanding market access including new local eco-brand developed in partnership
- Offering education programs to advance implantology skills in China

EMPOWERING SMILES THROUGH OUR CULTURE OF CARE

Smile Movement
5 000+ employees united for a cause

OUTLOOK

Guillaume Daniellot, CEO

CONFIRMED OUTLOOK 2025

Barring unforeseen circumstances

Market environment and assumption

- Uncertain economic environment remains
- Group believes global patient flow should remain stable
- Continue to outgrow market

Revenue and profitability

- Organic revenue growth in the high single-digit percentage range
- With 30 to 60 basis points improvement of the core EBIT margin at constant 2024 currency rates

CAPITAL MARKETS DAY 2025

SWITZERLAND

24 NOVEMBER

SITE VISIT IN VILLERET

25 NOVEMBER

CAPITAL MARKETS DAY IN BASEL

THANK YOU
YOUR QUESTIONS?

CALENDAR OF UPCOMING EVENTS

2025	Event	Location
4 – 5 November	J.P. Morgan UK Roadshow	London
5 November	ZKB Swiss Equity Conference	Zurich
6 November	ODDO Germany Roadshow	Frankfurt
25 November	Capital Markets Day	Basel & Webcast
2 December	Citi Global HC Conference	Miami
3 December	Evercore HC Conference	Miami
1 Jan – 17 Feb 2026	Quiet period	
18 February 2026	Full-Year 2025 Results	Webcast