

2026 FIRST-QUARTER RESULTS

Presentation for investors, analysts and media

Basel, 29 April 2026



straumanngroup

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AGENDA

1	Performance overview	Guillaume Daniellot
2	Financial performance	Isabelle Wege
3	Strategy update	Guillaume Daniellot
4	2026 outlook	Guillaume Daniellot
5	Q&A	Guillaume Daniellot & Isabelle Wege

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Q1 PERFORMANCE OVERVIEW

– GUILLAUME DANIELLOT, GROUP CEO –

STRONG START INTO THE YEAR

Continuous market share gains

First quarter revenue in CHF

673 M

Winning share in all key
market segments

Organic revenue growth¹

7.1 %

or -1.2% in CHF

Regional performance

NORTH AMERICA

Growth across all businesses

Implantology

EXPANDING LEADERSHIP

Strong execution with iEXCEL,
strengthening education with AOMI launch

Orthodontics

TRANSFORMATION IN FULL SWING

Smartee technology and production
transition completed

Outlook 2026²

**HIGH-SINGLE DIGIT
ORGANIC REVENUE GROWTH**

with 30 to 60 basis points improvement
of the core EBIT margin at constant 2025
currency rates

¹ Excluding FX and M&A effects ² Barring unforeseen events

SOLID GROWTH ACROSS REGIONS WITH VARIED MARKET DYNAMICS

NAM

Q1 7.7%
Q1 25 1.8%

26 %*

EMEA

Q1 7.8%
Q1 25 10.0%

43 %*

GROUP

Q1 7.1%
Q1 25 11.0%

LATAM

Q1 19.5%
Q1 25 18.8%

9 %*

APAC

Q1 0.5%
Q1 25 23.0%

22 %*

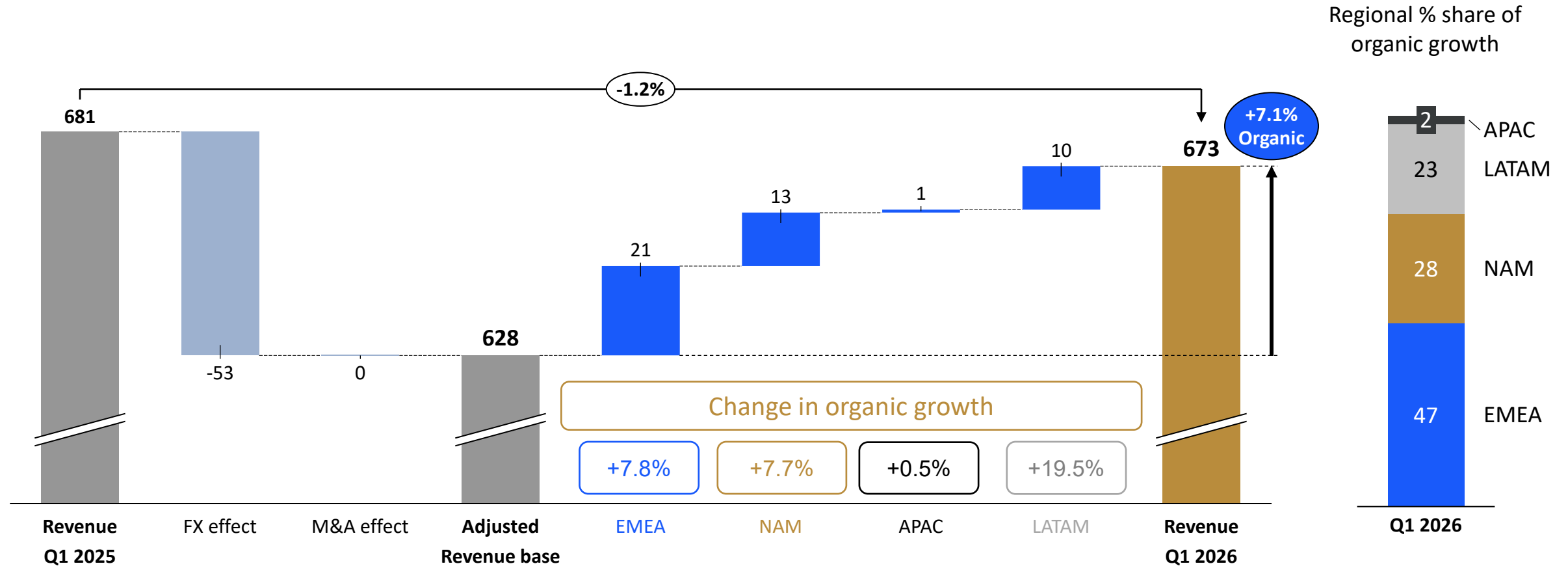
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Q1 FINANCIAL PERFORMANCE

– ISABELLE WEGE, GROUP CFO –

STRONG RESULTS WITH CONSIDERABLE FX HEADWINDS

Revenue development breakdown (in CHF million, rounded)



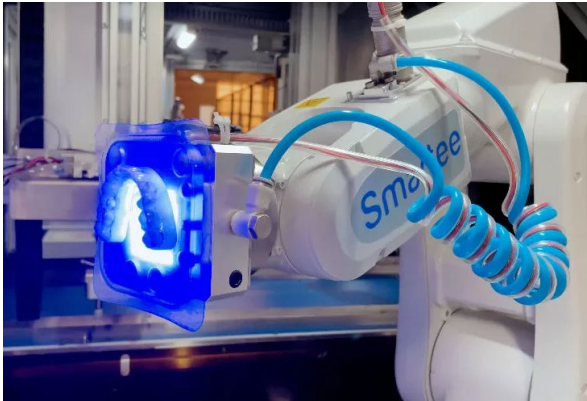
OPERATIONAL INVESTMENTS DRIVING EFFICIENCY



New Shanghai Campus fully operational



Operational improvements in Villeret, Switzerland



ClearCorrect production scaled with Smartee



Neodent, expanding global footprint with 3rd production

- Shanghai campus fully ramped up, supporting cost efficiency and reducing FX exposure
- Ongoing optimization of the global manufacturing network, driven by automation investment and a continued improvement mindset
- Clear aligner production fully transitioned to Smartee for EMEA and APAC
- Latest geopolitical turbulence with limited impact

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STRATEGY UPDATE

– GUILLAUME DANIELLOT, GROUP CEO –

14% MARKET SHARE IN A LARGE AND GROWING CHF 20BN MARKET

PERFORM

IMPLANTOLOGY

>35% (+1%)

Market share

Market size
CHF 6.1BN

REGENERATIVES

<13%

Market share

Market size
CHF 1.3BN

TRANSFORM

CLEAR ALIGNER

<5%

Market share

Market size
CHF 4.9BN

DIGITAL EQUIPMENT

>10% (+5%)

Market share

Market size
CHF 1.8BN

CADCAM PROSTHETICS

<5%

Market share

Market size
CHF 5.7BN

Huge opportunities ahead in a CHF 20 bn addressable market

PERFORM – SUPPORTING IEXCEL MOMENTUM WITH INNOVATION

INNOVATION: NEW DIFFERENTIATED INNOVATIONS WILL ONLY BE AVAILABLE ON IEXCEL

- Launch of iGuide enabling guided surgery for full-arch treatments, expanding into high-value indications
- Continuous expansion with new prosthetic solutions with a new enhanced Variobase XC line including a laser treated surface
- New differentiated innovation strengthening differentiation and customer adoption



PERFORM – STRENGTHENING CLINICAL EDUCATION AND ENGAGEMENT



ITI: LEADING GLOBAL IMPLANTOLOGY NETWORK

- Global network for evidence-based education and research
- 25 000+ members across 100+ countries, training 200 000+ clinicians annually



AOMI: NEW GLOBAL SPECIALIST NETWORK

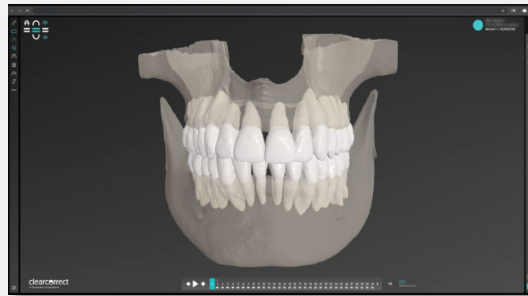
- Straumann supporting AOMI (Academy for Oral & Maxillofacial Implantology), newly launched network focused on advanced oral & maxillofacial implantology
- AOMI is bringing leading experts in complex procedures together

TRANSFORM – STRONG PROGRESS IN ORTHODONTICS TRANSFORMATION

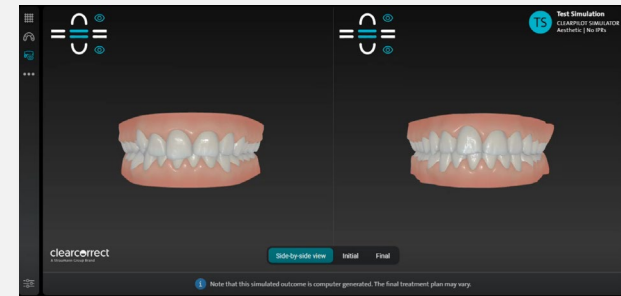


INNOVATION: BOOSTED CLEARCORRECT VALUE PROPOSITION

- Integrated CBCT visualization strengthening treatment planning and differentiation
- Outcome simulation and automated case assessment improving patient communication and case acceptance
- Extended options with scalloped trimline – phased launch due to registrations
- RemoteCare enabling patient compliance and increased outcome consistency while reducing clinical appointments



CBCT visualization



ClearCorrect Outcome Simulator

TRANSFORM – VERY STRONG ADOPTION OF SIRIOS X3



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2026 OUTLOOK

– GUILLAUME DANIELLOT, GROUP CEO –

OUTLOOK 2026¹ – WELL- POSITIONED

- High-single digit organic revenue growth
- 30 to 60 basis points improvement of the core EBIT margin at constant 2025 exchange rates

- Expected volatility and regulatory environment to persist
- Resilient business model with strong market positions
- Highly engaged, entrepreneurial culture driving disciplined execution
- Significant growth opportunities in a CHF 20bn+ addressable market

ANY QUESTIONS?



CALENDAR OF UPCOMING EVENT

2026	Event	Location
5-6 May	France & UK Roadshow – Jefferies	Paris, London
7 May	Italy Roadshow – Equita	Milan
26-27 May	Deutsche Bank European Champions Conference	Frankfurt
27-28 May	Stifel Jaws & Paws Conference	New York
9-10 Jun	Oddo Swiss Equity Conference	Interlaken
8-10 Jun	Goldman Sach Global Healthcare Conference	Miami
18 Jun	J.P. Morgan European MedTech Conference	London
23-25 Jun	Canada Roadshow – Kepler	Montreal, Toronto
30 Jun – 18 Aug	Quiet period	
19 Aug	Second quarter 2026 results	Webcast

A high-angle photograph of a surfer with blonde hair, wearing a black wetsuit, riding a wave. The surfer is positioned on the right side of the frame, leaning forward on their surfboard. The wave is a vibrant blue-green color with white foam. The background is a bright, hazy sky. The text "THANK YOU." is overlaid on the left side of the image.

THANK YOU.