

IMPLEMENTATION PLAN

PRESENTING TREATMENT OPTIONS VS. A TREATMENT PLAN TO IMPROVE CASE ACCEPTANCE

SPEAR

MAKING IT HAPPEN: STEP-BY-STEP IMPLEMENTATION PLAN

Assign a separate team member to “present” one of the following to the rest of the team:

- The doctor should assign each team member to review a treatment plan that was presented to a patient sometime in the last 30-60 days. Prepare notes documenting what the presenting concerns were, what option(s) were recommended for treatment, and what the patient ultimately chose to do.

BY WHOM: _____

BY WHEN: _____

- Conduct a follow-up meeting as a group to review each team member's findings. How many options were presented to each patient? Was the plan presented prior to reviewing the rationale and consequences? How might the approach have helped or hindered the patient's acceptance of treatment?

BY WHOM: _____

BY WHEN: _____