

# Performance highlights 2016

## At a glance

### KEY FIGURES

(in CHF million)

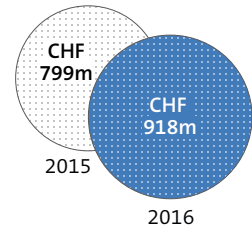
More on p. 64 ff.

	2016	2015	Change (%)
Revenue	918	799	15
Gross profit	719	615	17
Operating profit (EBIT)	227	173	32
excl. exceptionals	227	186	22
Net profit	230	72	221
excl. exceptionals	187	145	29
Cash generated from operating activities	185	186	(0)
Capital expenditure	46	35	33
Free cash flow	139	151	(8)
Basic EPS (in CHF)	14.68	4.52	225
excl. exceptionals	11.94	9.19	30
Employees (at year end)	3 797	3 471	9

### REVENUE GROWTH (ORGANIC)

+13%

### TOTAL REVENUE



### EBIT MARGIN

25%

Up 150 base points

### NET PROFIT MARGIN (EXCL. EXCEPTIONALS)

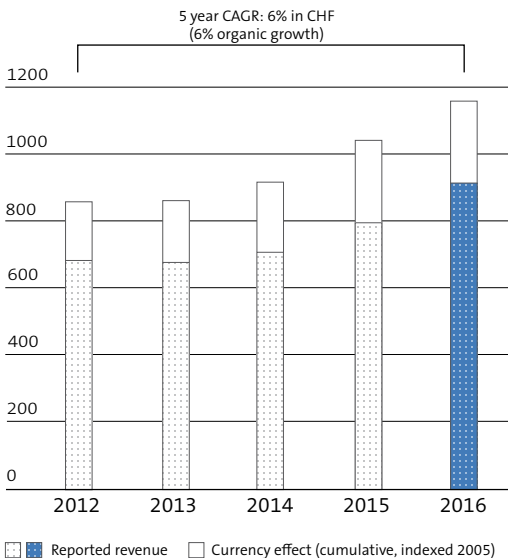
20%

Up 230 base points

### REVENUE

(in CHF million)

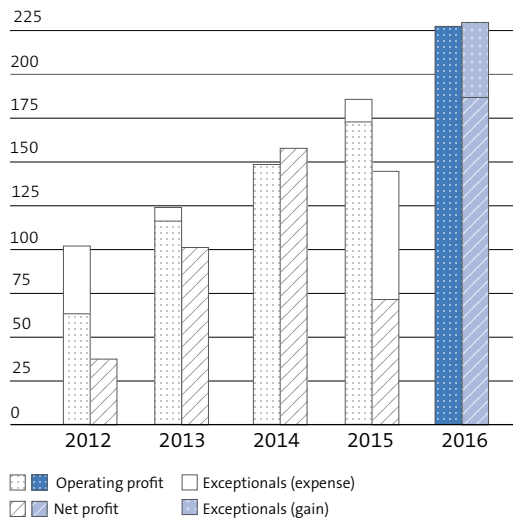
More on p. 64 ff.



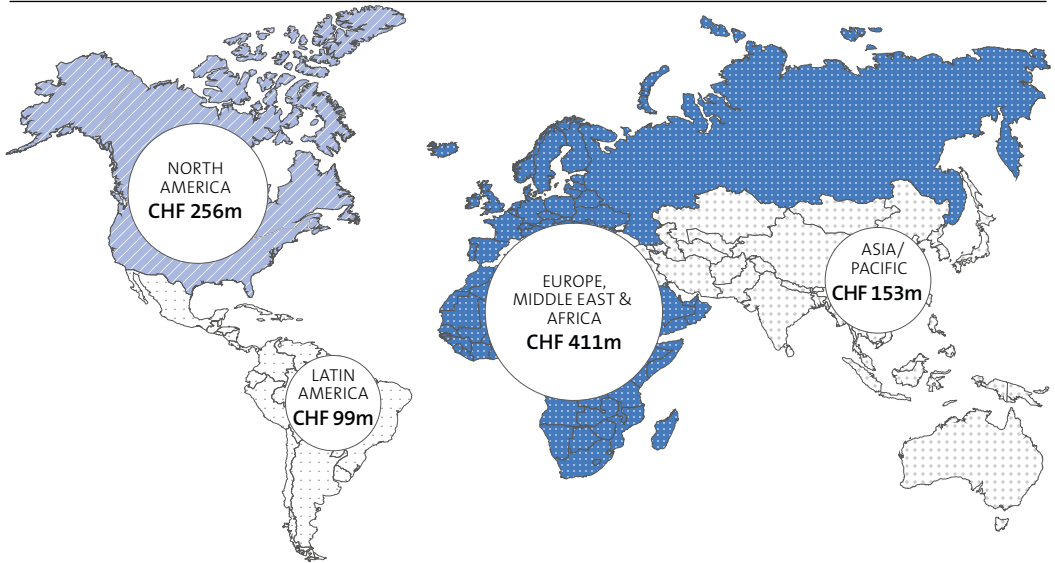
### OPERATING AND NET PROFIT

(in CHF million)

More on p. 64 ff.



## REVENUE BY REGION



## ORGANIC GROWTH BY REGION

More on p. 64 ff.

NORTH AMERICA

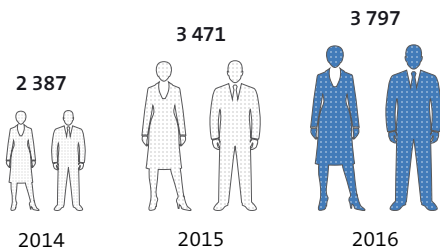
LATIN AMERICA

EMEA

ASIA/PACIFIC

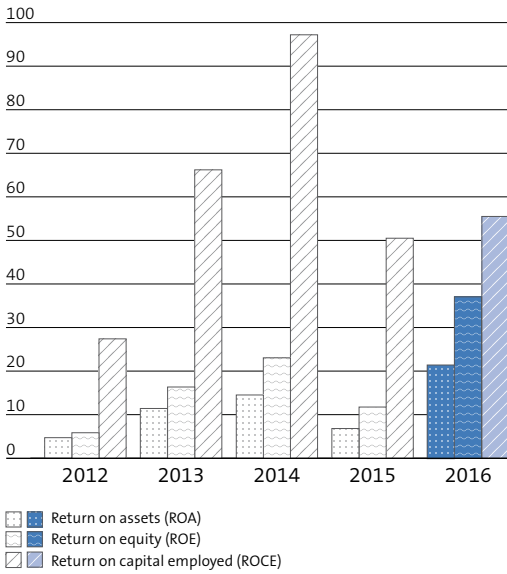
**+16%**   **+15%**   **+9%**   **+20%**

## EMPLOYEES



**+326**  
Employees

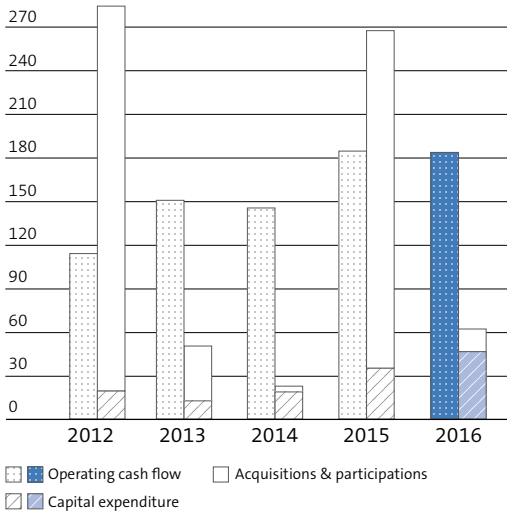
**PROFITABILITY**  
(in CHF million)



**EQUITY RATIO**

58%

**CASH FLOW AND INVESTMENTS**  
(in CHF million)

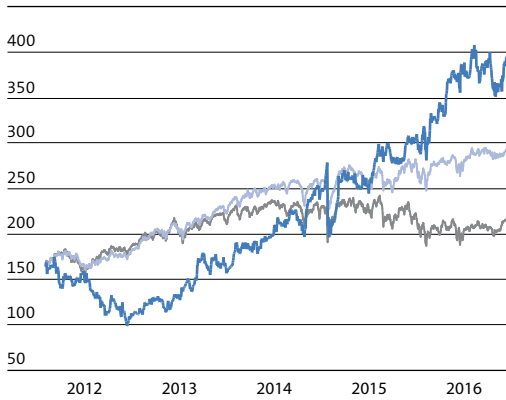


**FREE CASH FLOW MARGIN**

15%

### SHARE PRICE DEVELOPMENT (in CHF)

More on p. 176 f.



- Straumann
- Swiss Mid Cap index (SMIM) adjusted
- STOXX® Europe 600 index (in CHF) adjusted

### SHARE INFORMATION

More on p. 176 f.

(in CHF)	2016	2015
Earnings per share (EPS) <sup>1</sup>	11.94	9.19
Ordinary dividend per share	4.25 <sup>2</sup>	4.00
Payout ratio	36%	44%
Share price at year end	397.50	305.00

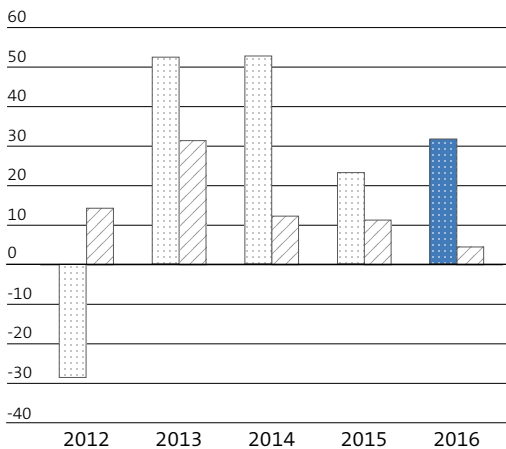
<sup>1</sup> Excluding exceptionals and one-time effects

<sup>2</sup> Payable in 2017 subject to shareholder approval

### SHARE PRICE

+30%

### TOTAL SHAREHOLDER RETURN (in %)



- Straumann
- SMIM Total Return Index

### TOTAL SHAREHOLDER RETURN

32%